



Dale A. Jarvis, CPA

Managing Consultant

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Mr. Jarvis specializes in payment and reimbursement system redesign, financial modeling, and business systems design for healthcare purchasers and providers. For over 20 years, as a financial manager and consultant, he has helped healthcare systems identify their strengths and weaknesses, become more efficient, and provide high-quality care to their clients, while maintaining financial viability.

CORE CAPABILITIES

- ❖ *Payment and Reimbursement System Redesign:* redesigning health plan and government program payment and reimbursement systems to align funding mechanisms with clinical and service delivery outcomes, using pay for performance and risk bearing mechanisms such as case rates and risk corridors.
- ❖ *Strategic Business Planning:* facilitating the development of business strategic goals, assessing the environment, analyzing feasibility of strategic options, developing financial feasibility studies.
- ❖ *Financial Analysis:* developing demand/capacity/revenue/expense scenarios, analyzing feasibility of various strategic directions, proposing and facilitating adoption of strategic goals; developing computer models to test clinical designs for financial feasibility.
- ❖ *Training:* presenting information on healthcare reform, IT and reporting systems, financial modeling, and organizational/systems design approaches at conferences and client-specific workshops.

KEY CONSULTING ENGAGEMENTS

- ❖ Co-led the strategic planning process with a multi-county Regional Support Network in Washington State, including the development of a demand/capacity/revenue/expense projections model, analysis of financial implications of the strategic directions under consideration, and assistance with implementing the strategic objectives.
- ❖ Assisted nine Oregon Medicaid managed mental health care plans in the development of Unit Cost Studies in support of the Medicaid capitation rate development process and the updating of local fee schedules.
- ❖ Lead consultant for a twenty-seven California Counties' Request for Proposal process to evaluate information technology vendors for their mental health and drug and alcohol programs.
- ❖ Consultant to a multi-county Medicaid demonstration project in North Carolina to re-introduce managed care technologies to the state. The project included rate setting support,

utilization and financial projections development, and implementation of the business and technology infrastructure for the new mental health plan.

- ❖ Provided national as well as statewide training in Washington, Oregon, Utah, Maryland, Michigan, Colorado, and North Carolina on the implications of the national healthcare reform and ongoing changes in federal regulations for state and local behavioral healthcare systems.

PROFESSIONAL EXPERIENCE

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| ❖ <i>MCPP Healthcare Consulting</i> | 1999 – present | Managing Consultant, |
| ❖ <i>Jacobson Jarvis & Co, PC</i> | 1987 - 1999 | Principal, Director of Consulting |
| ❖ <i>University of Washington School of Public Health</i> | 1984 – 1990 | Adjunct Faculty |
| ❖ <i>Puget Sound Neighborhood Health Centers</i> | 1984 – 1987 | Director of Finance |
| ❖ <i>Northwest Kidney Center</i> | 1983 – 1984 | Accounting Supervisor |
| ❖ <i>Jewish Family Center</i> | 1980 – 1983 | Business Manager |

PUBLICATIONS

- ❖ *How to Respond to Managed Behavioral Healthcare*, co-author
- ❖ *The Primary Care Performance Management System*, co-author
- ❖ “Case Rates, Bundled Rates, and Other Alternatives to Fee for Service—Be Careful What You Contract For”, in *Compliance Watch*, author, the National Council for Community Behavioral Healthcare
- ❖ “Selecting and Installing Information Technology”, in *National Council News*, co-author, the National Council for Community Behavioral Healthcare
- ❖ “Redesigning Provider Organizations and Designing Provider-Sponsored Networks” in *Medicaid Managed Behavioral Care Sourcebook: Strategies and Opportunities for Providers and Purchasers*, co-author, Faulkner and Gray

EDUCATIONAL EXPERIENCE / PROFESSIONAL AFFILIATIONS

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| ❖ <i>Certified Public Accountant</i> | American Institute of Certified Public Accountants |
| | Washington Society of Certified Public Accountants |
| ❖ <i>Member</i> | Healthcare Financial Management Association |
| ❖ <i>Bachelor of Arts</i> | University of Michigan |